MID-ATLANTIC ASSOCIATION OF FORENSIC SCIENTISTS ANNUAL CONFERENCE

RICHMOND MARRIOTT DOWNTOWN RICHMOND, VIRGINIA

MAY 6 - 9, 2025

VENDOR PROSPECTUS





ABOUT US









The Mid-Atlantic Association of Forensic Scientists (MAAFS) is composed of forensic science professionals from Pennsylvania, Maryland, Delaware, Virginia, and West Virginia, with representatives from federal, state, local and private laboratories, as well as forensic science educators and students.

MAAFS is comprised of three sections: biology, chemistry, and physical evidence. The annual conference has educational workshops and presentations in a wide variety of topics within each of these disciplines.



WHY BE A VENDOR AT MAAFS?

BROAD ATTENDANCE

Showcase your products and services to hundreds of Forensic Science professionals from a wide variety of industries throughout the Mid-Atlantic region.

VENDOR-CENTRIC SCHEDULE

Have many opportunities to connect and network with current and prospective clientele during vendor hall hours, breaks, meals, and receptions.

SPOTLIGHT OPPORTUNITY

Participate in the vendor spotlight to highlight your company in front of all the conference's attendees.

ADD-ONS

Vendors can purchase add-ons for their vendor package that will give them more perks including additional recognition at the event.



WHAT OUR VENDORS THINK





Comments from 2023 & 2024 MAAFS Vendors

"You all do a phenomenal job at making sure people see vendors!"

"MAAFS has a fun group of attendees, with key focus areas within Forensics."

I attended the last two MAAFS events and both were excellent."

"Great regional access to a number of divisions within forensic laboratories"

"Best show to attend from all aspects."

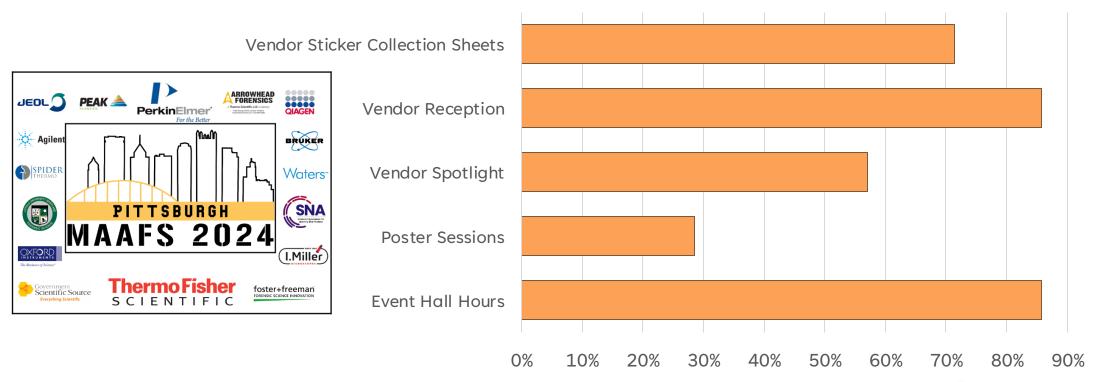
"I would highly recommend it."

"Valuable! To me this is the best regional meeting I attend. You truly encourage everyone to engage in conversation and your appreciation to the vendors stands out among any other conference. It was a great meeting and we appreciate being included."

"Don't miss it. The meeting has many prospects and customers and excellent content."

2024 ANNUAL MEETING SURVEY RESULTS

What interactions with the conference attendees do you find to be the most beneficial?







PAST VENDORS

Thank you to the vendors who have supported MAAFS over the years!

Abacus Diagnostic

Aegis Sciences Corporation

Agilent

Ahlstrom-Munksjo Filtration LLC

American Board of Criminalistics

ANAB

Applied Spectra

Arrowhead Forensics

Barnett Technical Services

Beckman Coulter

Bio-Rad Laboratories

Bio-Tek Services

Bode Technology

Bruker

Cayman Chemical Company

ChemImage

Chrom Tech

The Center for Forensic Science

Research and Education

Collaborative Testing Services, Inc

Cybergenetics

Dani Instruments Inc.

DNA: SI Labs

eDNA Consortium

Eppendorf

Evident

Fairfax Identity Laboratories

Forensic Advantage Systems

Forensics Source

Foster & Freeman USA

Full Spectrum Analytics, Inc.

Gateway Analytical

GE Healthcare

Government Scientific Source

Hamilton Robotics

Hitachi

I. Miller Precision Optical

IonSense Inc IXRF Systems

JEOL

JusticeTrax

KUB Technologies, Inc

LEAP Technologies

Leeds Forensic Systems

Leica Microsystems Life Technologies

LNI Swissgas US LLC

Lockheed Martin

Loyola University Maryland

Ludesco, LLC

Magritek, Inc.

Mesa Monitoring

Mettler Toledo

MIDI, Inc.

Miele

Mitotyping Technologies

MS Noise

M-VAC

National Institute of Justice

NicheVision Forensics LLC

Office of Justice Programs

Oxford Instruments

Parabon NanoLabs

Peak Scientific Inc.

Perkin Elmer

Promega Corporation

Qiagen

Quantum Analytics

Regula Forensics, Inc.

Renishaw Inc.

RJ Lee Group

SCIEX

Scion Instruments

Sensors Safety Products

Seratec GmbH

Shimadzu

Signature Science, LLC

Sirchie

SNA International

Softgenetics

Sorenson Forensics

Specac

Spectra Analysis Instruments

Spider Thermo

StaCS DNA

Stevenson University Online

Thermo Fisher Scientific

Thermo Scientific, Nicolet Instrument

TriTech Forensics

Troemner

UCT

Verogen

VistaLab Technologies, Inc

W. Nuhsbaum, Inc.

Waters Corporation

Whatman, Inc. Zarbeco, LLC





EXHIBITOR PACKAGES:



CHANGES THIS YEAR

PRICE CHANGES

 Prices are increasing for the first time in over a decade to effectively address the rising cost of venue, food, and supplies.

3 DEADLINES FOR PRICING

- Pricing for the packages will now be broken into three timeframes:
 - Through January 5, 2025: Early Bird Discounted Pricing
 - January 6, 2025 through March 5, 2025: Standard Pricing
 - Register after March 5, 2025: Late Fee Pricing

DYNAMIC PRICING FOR BREAK/MEAL SPONSORSHIP ADD-ONS

The pricing for breaks and meals add-ons has transitioned from a fixed cost to a dynamic structure.
 This means that the price of each break or meal will be set based on attendance levels. For example, meals and breaks on higher attendance days will be priced higher than those on lower attendance days.

STANDARD EXHIBITOR PACKAGE:

EARLY BIRD PRICING (THROUGH JANUARY 5, 2025): \$1,750 REGULAR PRICING (JANUARY 6, 2025 – MARCH 5, 2025): \$2,000 LATE PRICING (AFTER MARCH 5, 2025): \$2,500

INCLUDES:

- One draped 6ft table w/ 2 chairs
- 2 exhibitor registrations
- Company name and website published in meeting program
- Contact list of meeting attendees
- Meals for exhibitors on Wednesday and Thursday
- Opportunity to present during the Vendor Spotlight
- Opportunity to submit a proposal to put on a workshop
- Option to add-on sponsorship opportunities

Please expect to be contacted approximately 1-2 months prior to the meeting for details regarding representative attendees.

Meals Included:

- Wednesday- Breakfast, Lunch, AM/PM Snacks, Welcoming Cocktail Reception
- Thursday- Breakfast, Lunch, AM/PM Snacks, Dinner Event

ADVERTISEMENT-ONLY PACKAGE

EARLY BIRD PRICING (THROUGH JANUARY 5, 2025): \$300 REGULAR PRICING (JANUARY 6, 2025 – MARCH 5, 2025): \$350 LATE PRICING (AFTER MARCH 5, 2025): \$400

WOULD YOUR COMPANY LIKE TO ADVERTISE WITH MAAFS, BUT YOU ARE UNABLE TO SEND A REPRESENTATIVE? YOU ARE WELCOME TO PLACE A FLIER IN OUR WELCOME PACKET WITH THIS OPTION!

Advertisement-only sponsors may also purchase any of the "add-on" options!

There is no meeting registration included in this package.

Make your company stand out even more to our attendees by purchasing an add-on to your sponsorship!



PLATINUM SPONSORSHIP- \$4,000



SPONSOR THE ANNUAL THURSDAY NIGHT MAAFS DINNER PARTY AND CORN-HOLE COMPETITION! THIS EVENT IS OPEN TO ALL ATTENDEES AND IS A HIGHLIGHT OF THE MEETING!

This sponsorship add-on includes:

- Larger exhibitor booth (3 tables) with premium placement in the MAAFS vendor hall
- Up to 3 additional exhibitor registrations (on top of the 2 included with the standard package)
- Recognition in the meeting program
- Signage posted during the dinner party recognizing your company as the sponsor
- The opportunity to set out promotional materials during the dinner party
- ½ page ad in the event program
- Your logo with a link to your website posted on the MAAFS Website for up to 3 months before and after the event
- Your logo on annual MAAFS meeting merchandise
- Longer timeslot for the Vendor Spotlight (15min instead of 10min)

Thank you to our 2024 Platinum Sponsor:





WELCOMING RECEPTION - \$2,500

HELP MAAFS KICK-OFF THE ANNUAL MEETING BY SPONSORING THE WELCOMING RECEPTION ON WEDNESDAY EVENING. ALL ATTENDEES ARE INVITED TO THE RECEPTION, WHICH IS HOSTED IN THE VENDOR HALL. HEAVY HORS D'OEUVRES WILL BE SERVED.

This sponsorship add-on includes:

- Recognition in the meeting program
- Signage posted during the reception recognizing your company as the sponsor
- The opportunity to set out promotional materials during the reception
- ½ page ad in the event program
- Your logo with a link to your website posted on the MAAFS Website for up to 3 months before and after the event
- Premium placement in the vendor hall
- Your logo on annual MAAFS meeting merchandise

Thank you to our 2024 Welcoming Reception Sponsor:



BREAKFAST OR LUNCH SPONSORSHIP







Sponsor a meal for attendees. Your company will be recognized in the meeting program and signage will be posted during the meal recognizing your company as the sponsor. Meal sponsors will have the opportunity to set out promotional materials during their sponsored meal and may place a ¼ page ad in the event program. You will also receive premium placement in the vendor hall.

New This Year: Dynamic Pricing based on the attendance levels of each day

Day	Cost
Tuesday	\$1,000
Wednesday	\$1,250
Thursday	\$1,500
Friday	\$1,250

BREAK SPONSORSHIP







Sponsor a morning or afternoon coffee and snack break for attendees. Your company will be recognized in the meeting program and signage will be posted during the break recognizing your company as the sponsor. Break sponsors will have the opportunity to set out promotional materials during their sponsored break and may place a ¼ page ad in the event program. You will also receive premium placement in the vendor hall.



Day	Cost
Tuesday	\$750
Wednesday	\$1,000
Thursday	\$1,250
Friday	\$1,000

Thank you to our 2024 Break Sponsor:



Sponsorship Benefits	Standard Package	Platinum	Welcoming Reception	Breakfast or Lunch	Break
One draped 6ft table with 2 chairs and 2 vendor registrations	√	_	\	√	\checkmark
Company name/website published in meeting program	√	√	\	\checkmark	\checkmark
Contact List of Meeting Attendees	√	V	√	\checkmark	\checkmark
Meals on Wednesday and Thursday	√	1	1	√	$\sqrt{}$
Opportunity to present at Vendor Spotlight	√	V	1	√	\checkmark
Ability to submit a proposal to put on a workshop	√	√,	√	\checkmark	\checkmark
Larger booth (3 tables) and up to 3 additional vendor registrations		V			
Recognition in the meeting program		\	\		
Company Logo Represented on annual MAAFS meeting merchandise		√	√		
Signage posted & promotional material displayed during the sponsored event, whichever applicable,		1	√	1	\checkmark

recognizing your company as the sponsor

Longer Timeslot for the Vendor Spotlight

½ page ad in the meeting program

1/4 page ad in the meeting program

Booth placement for premium visibility in the vendor hall (relative to level of add-on chosen)

Your logo with a link to the company website on the MAAFS website for 3 months before and after the event

OVERVIEW OF PRICING DEADLINES



	Early Bird Pricing	Standard Pricing	Late Pricing
Deadline	01/05/25	03/05/25	After 03/05/25
Standard Package	\$1,750	\$2,000	\$2,500
Advertisement Only	\$300	\$350	\$400



PRELIMINARY SCHEDULE



Wednesday May 7, 2025		
Vendor Setup	7:00AM - 12:00PM	
Vendor Hall Hours	12:00PM - 8:30PM	
Lunch in Vendor Hall	12:00PM - 1:00PM	
Welcoming/Vendor Appreciation Cocktail Reception	6:30PM - 8:30PM	

Thursday May 8, 2025			
Vendor Hall Hours	7:00AM - 3:30PM		
Breakfast in Vendor Hall	7:00AM - 8:00AM		
Vendor Spotlight/Break with Vendors	8:00AM - 11:00AM		
Lunch in the Vendor Hall	12:00PM - 1:00PM		
Vendor Tear Down	3:30PM - 5:00PM		
Dinner Party	6:00PM - 10:00PM		





WHAT IS THE VENDOR SPOTLIGHT?

- Thursday morning of the conference, MAAFS hosts the Vendor Spotlight. This event does not overlap with any other conference events, so that all attendees are able to attend.
- Participating vendors will get 10 minutes to present about their company and their products/services.
 - **Platinum sponsors get 15 minutes**
- Participating vendors will donate a door-prize \$100 in value. These prizes incentivize the attendees to attend the spotlight. Following their presentation, the prize will be raffled. The winner must be present to win.

<u>NOTE:</u> The vendor spotlight requires a sign-up ahead of time so the schedule can be prepared. This option will be present in the Vendor Information Form that is filled out closer to the event.

VENDOR WORKSHOP SUBMISSIONS





- In addition to exhibiting, vendors can present a workshop to attendees.
- MAAFS puts on workshops for each of the three sections: biology, chemistry, and physical evidence.
- Workshops can be half-day or full-day, and can/should include lectures, demonstrations, hands-on experiences, and direct communication with attendees.
- Workshops can be presented by multiple presenters.
- Workshops should be centered on a common theme.

Limited workshop space is available and submissions will be reviewed on a rolling basis. Deadline for Workshop submissions: November 30, 2024

Submit your workshop here!

HOTEL DETAILS ==



RICHMOND MARRIOTT DOWNTOWN

500 E. Broad St. Richmond, VA 23219 804-643-3400

MAAFS has secured a room block and is providing discounted rates to MAAFS 2025 attendees.

Book your room here.

Rooms available until April 4, 2025



FREQUENTLY ASKED QUESTIONS





CAN I REGISTER MORE THAN TWO ATTENDEES FOR OUR BOOTH?

 Yes! Only 2 are included with your standard package. Additional representatives must complete the MAAFS General Registration Form and pay a non-member registration.

HOW DOES PRICING FOR SPONSORSHIP ADD-ONS WORK?

 The cost of the add-on is on top of the cost of the base sponsorship package that is chosen (standard exhibitor package, or advertisement-only package).

HOW DO I SIGN UP FOR THE VENDOR SPOTLIGHT?

 1-2 months before the event, you will get an email with a Vendor Information Form, which will ask if you'd like to participate

ANY OTHER QUESTIONS?

 Never hesitate to reach out to Tarah Helsel, MAAFS Vendor Coordinator, at maafsvendor@gmail.com



WE HOPE TO SEE YOU IN RICHMOND IN 2025!

Tarah Helsel

MAAFS Vendor Coordinator maafsvendor@gmail.com maafs.org

